



POPCORN SELLING & SAFETY TIPS

(Be sure to share this with your Scouts)

- · Always set a sales goal for yourself, if you reach your goal, set another one
- Bring an extra pen with you and keep your order form as neat as possible.
- * Always wear your "Class A" Scout uniform. Everyone loves a Scout in uniform!
- Always sell with another Scout AND an adult.
- Always walk on sidewalks and driveways, stay off of the grass.
- Always watch for traffic when crossing the street.
- Always act like a Scout, be polite, kind and courteous.
- Always wear a smile © & tell people why you are selling popcorn.
- Know the different types of popcorn you are selling.
- Do not carry large amounts of cash with you.
- Never enter anyone's house, even if invited.
- Not every house will buy so don't become discouraged.
- The MORE people you ask, the MORE sales you could have!
- Always say "Thank You", even if they do not buy.

HAVE FUN!!!!