



We are proud of the fact that our council has one of the highest commission rates in the region. It's simple, if your unit succeeds, the programs offered will too!

**Total Unit Commission**  
**Up to 35%**  
**of gross sales!**

Base Commission:

- **30% of retail sales** (Show N Sell, Show N Deliver and Take Order Sales)
- **35% of online sales**

# Council Bonus Commission

Trail's End®



## ***Bonus Incentive #1***

Earn an extra **3%**

- Attend one of the council unit kick-off meetings and
- Pay on time ***on or before December 4, 2020.***

## ***Bonus Incentive #2***

Earn an extra **2%**

- Must reach incentive 1 to quality for this incentive.
- Increase your sale by 2% or \$1,000 whichever is greater from 2019.



**Note:** Unit Bonus Commission does NOT include online sales (only Show N Sell, Show N Deliver and Take Order totals will be used in the calculation).