



Job Posting

Position: Membership & Unit Service Executive Position

Position location: **Milford, Massachusetts**

Council Website: www.mayflowerbsa.org

Since 1910, Scouting has helped mold the future leaders of this country by combining educational activities and lifelong values with fun. The Boy Scouts of America believes and understands that helping youth puts us on a path towards a more conscientious, responsible, and productive society.

Today's professional Scouters are a diverse group of men and women sharing a dynamic career offering independence, achievement, and stability. This is work that makes a difference, work that calls one to continual learning and challenge, work that offers solid compensation, benefits and advancement.

The Membership & Unit Service District Executive selected will:

- Work with volunteers and other community and business leaders to identify, recruit, train, guide, and inspire them to become involved in youth programs.
- Achieve progress towards specific goals and objectives which include: membership development through collaborative relationships, volunteer recruitment and training, membership recruitment and retention.
- Be responsible for expanding programs at religious, civic, fraternal, educational, and other community-based organizations through volunteers.
- Ensure that all program sites are served through volunteers, regular leader meetings, training events and activities.
- Collaborate with adult volunteers and oversee achievement of training for their respective role.
- Build and sustain long-lasting relationships with existing customers based within council territory.
- Travel within council territory to conduct face-to-face meetings with existing customers.
- Continually meet or exceed membership growth and retention targets.
- Be a good role model and recognize the importance of working relationships with other professionals and volunteers. The executive must have communication skills and be able to explain the program's goals and objectives to the public.
- Provide quality service through timely communication and regular meetings.
- Have a willingness and ability to work irregular and extended hours as needed.

Desired Skills:

- Strong effective communication, negotiation skills, and marketing background is highly desired.
- Non-profit, youth program or sales experience is a plus.
- Must be comfortable with public speaking and interacting with diverse audiences. Excellent people skills, enthusiastic, punctual, responsible and creative.
- Self-motivated individual with solid time management skills and strong organizational skills in management, budgeting, and planning.
- Committed to personal and professional productivity, while maintaining high ethical and professional working standards.



Requirements:

- Must be willing to accept and meet the Boy Scout of America's leadership and membership standards and subscribe to the Scout Oath and Law.
- Bachelor's degree from an accredited college or university (transcript with the date degree conferred stated is required for employment).
- Attained 21 years of age or older unless prohibited by any applicable law.
- Ability to work varied hours when necessary, evening activities and weekend work is frequently required to achieve positive objectives.
- Ability to travel for training at least once a year for one to two weeks.
- A Scouting background is helpful but not required for employment.
- Offers for employment are subject to criminal, reference and motor vehicle background checks.

Compensation:

Mayflower Council is an equal opportunity employer. In addition to offering a competitive salary, Professional Scouting offers benefits to include major medical, prescription coverage, dental, vision, life-insurance, short and long-term disability, accidental death, a 403b retirement plan, plus compensation for authorized and approved business related expenses to include phone and mileage reimbursement. We also offer generous PTO policy and BSA holiday observances.

How to apply:

Qualified candidates must submit a cover letter and resume with salary history to Rick Riopelle at rick@mayflowerbsa.org only the most qualified candidates will be contacted.