



Unit Base and BONUS Commissions - 2017

We are proud of the fact that our Council has one of the highest commission rates in the region. It's simple. If your unit succeeds, the programs offered will too!

For Show n Sell, Show n Deliver and Take Order Sales

Total unit commission can reach 35% of gross sales!!!

On or before December 8, 2017, you should deliver 70% of your sales to the Council Service Center. One unit check should be made payable to Knox Trail Council. After that time, you will be receiving your bonus reward commission check in the mail (to be determined by the council).

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|---------------------------|---|
| Base Incentive: | 30% commission - retail sales 50% commission - on-line sales |
| Bonus Incentive 1: | + an additional 3% for having a member of your unit attend one of the kick-off meetings and simply pay on time. |
| Bonus Incentive 2: | + an additional 2% for increasing your sale by 2% or \$1,000 whichever is greater. |
| 10K Club | Priority Popcorn Pick-Up |
| \$15K Club | Ice Cream Party for your Unit Plus \$10K Incentives |
| \$20K Club | Pizza Party for Your Unit, Plus \$10K Incentives |
| NOTE: | on-line sales are NOT included in the Bonus Incentives (only Show N Sell & Take Orders) |

